

# C A G A

## ANALYSIS CHECKLIST

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- ☐ Attachments (*odd ball attachments may hurt value or good attachments may increase value*)
- ☐ Availability of new or similar items
- ☐ Availability of replacement parts
- ☐ Buyers (*Retail, End Users, Dealers*)
- ☐ Color
- ☐ Completeness (*Is everything required there*)
- ☐ Condition
- ☐ Demand
- ☐ Environmental issues (*for example, refrigerants*)
- ☐ Fashions
- ☐ General Economic Conditions
- ☐ Health (*may affect ability to sell or affect transport across state lines*)
- ☐ Historical Significance
- ☐ Hours on equipment
- ☐ Laws affecting value of item
- ☐ Local Market vs. National or Regional Market
- ☐ Location (*small easily moved items are not as adversely affected*)
- ☐ Maker or Artist (*famous, reputation for good quality*)
- ☐ Manufacturer
- ☐ Market Trends
- ☐ Material (*What item is constructed of, what types of material able to use with*)
- ☐ Mileage
- ☐ Obsolescence
- ☐ Ownership (*is ownership disputed*)
- ☐ Partial Ownership (*for example purebred livestock or race horses*)
- ☐ Pedigree
- ☐ Provenance (*Chain of title, has a famous person owned*)
- ☐ Quantity (*The law of supply and demand*)
- ☐ Rarity
- ☐ Replacement
- ☐ Reproduction (*Is this a reproduction?, Has the market been hurt by good quality reproductions*)
- ☐ Scrap value
- ☐ Seasonal items
- ☐ Seller
- ☐ Size
- ☐ Speed (*manufacturing, computers*)
- ☐ Style
- ☐ Time frame and costs of marketing
- ☐ Unique (*too unique for the market, unique to create added demand*)
- ☐ Useful Life
- ☐ Perishable
- ☐ Warranty
- ☐ Modifications
- ☐ Fragile